

Updated: **3/31/2025**

2025
MARYLAND STANDARD OFFER SERVICE
REQUEST FOR PROPOSALS FOR
FULL REQUIREMENTS WHOLESALE ELECTRIC POWER SUPPLY
QUESTIONS AND ANSWERS

GENERAL QUESTIONS

DATE POSTED	QUESTION	ANSWER
09/30/2019	Q1. Who has the Maryland Public Service Commission chosen as a consultant for this procurement process?	A1. The Maryland Public Service Commission has chosen Bates White, LLC.
10/15/2018; updated 9/8/2022	Q2. Will standard offer service suppliers be responsible for providing Offshore Wind Renewable Energy Credits as a result of MD PSC Order 88192 referenced below? Reference: 2022 Regular Session - Senate Bill 526 Chapter (maryland.gov)	A2. No. As a result of Senate Bill 526, passed during the 2022 Maryland General Assembly session, Buyer's Renewable Energy Obligation no longer includes the purchase of off-shore wind renewable energy credits.

10/17/2018	<p>Q3.</p> <p>Will Maryland standard offer service suppliers be responsible for any potential increases in the cost of reserves such as those discussed in the following PJM presentation on reforms related to consolidating Tier I and Tier 2 reserves and changing the Operating Reserve Demand Curve?</p> <p>https://www.pjm.com/-/media/committees-groups/task-forces/epfstf/20180926/20180926-item-04-simulation-results-pjm-proposal.ashx</p>	<p>A3.</p> <p>Per section 2.4 of the FSA, the supplier bears the risk of changes to PJM products and pricing with the exception of Network Integration Transmission Service and Distribution Service as defined in Section 2.3</p>
11/07/2018; updated 9/10/2021	<p>Q4.</p> <p>The pre-bid security requirement appears to be \$600,000 per block, regardless of the size of block. Is it true that the pre-bid collateral is the same for the 3-month Type II as well as the 12- and 24-month Residential product?</p> <p>On a related note, it appears that the rounding amount is \$250,000 when determining the Performance Assurance amount, meaning that if the MTM exposure were \$10,000, a supplier would need to provide \$250,000 in collateral. Is this correct?</p>	<p>A4.</p> <p>Yes, per section 3.9 of the Request-For-Proposals (RFP)...<i>For rated bidders the amount of the bid assurance collateral is \$300,000 per bid block unless a rated bidder is granted an Unsecured Credit Cap of \$0.00 and has credit ratings (i) below BB- for S&P, (ii) below Ba3 for Moody's or (iii) below BB- for Fitch, which would increase the amount of bid assurance collateral required to \$600,000 per bid block. For unrated bidders who do not have a rated Guarantor, or whose Guarantor is not capable of executing a Guaranty on behalf of the bidder, the amount of the bid assurance collateral is \$600,000 per bid block. The amount of collateral required is per bid block regardless of size of block and product type.</i></p> <p>Yes, per section 14.1 of the Full Requirements Service Agreement...<i>With respect to Aggregate Transactions, if at any time and from time to time during the term of this Agreement, Aggregate Buyer's Exposure exceeds the Unsecured Credit on any Business Day, then Buyer shall request that Seller post Performance Assurance in an amount equal to the amount by which Aggregate Buyer's Exposure exceeds the Unsecured Credit (rounding upwards to the nearest \$250,000), less any</i></p>

		<p><i>Performance Assurance already posted with Buyer. Subsequent and incremental requests for Performance Assurance shall be in \$250,000 increments. Buyer's request for Performance Assurance shall not be disputed by Seller.</i></p>
1/16/2019	<p>Q5.</p> <p>After reading the FSA, RFP FAQs, Public Utilities Article 7-306.2, the Community Solar Pilot Program of the Maryland PSC website and utilities tariffs, it is still not clear to us as to the exact impact a community solar project will have on the Full Requirements Service obligation of a winning supplier ("Seller") under the 2019 Full Requirements Service Agreement. As a result, we would like to submit the following questions:</p> <p>Under Public Utilities Article 7-306.2 (d) (7) it states that any unsubscribed energy generated by a community solar project shall be purchased by the respective utility at the amount it would have cost the utility to procure the energy, and in Article 7-306.2 (d) (8) it states that the energy generated from a community solar project will be used to offset purchases from wholesale electricity suppliers for standard offer service. Is the amount that is used to offset purchases from a wholesale electricity supplier for standard offer service (i) the entirety of the output from the community solar project, or (ii) the portion that is unsubscribed, or (iii) the portion that is subscribed by SOS customers, or (iv) some other combination that</p>	<p>A5.</p> <p><i>The entirety of the output from the Community Solar project(s) will offset EDC Zonal SOS Load. Since EDC Zonal SOS load is offset by Community Solar generation; it could potentially reduce Seller's Energy, Capacity, Ancillary Services and Renewable Energy obligations associated with the SOS Load. SumOfkWh_Premise_With_UFE will be offset by Community Solar generation which, in turn, could potentially reduce SOS payments to supplier.</i></p>

	<p>is less than the entirety of the project?</p> <p>Under the 2019 Full Requirements Service Agreement, a Seller is paid the price listed in the Transaction Confirmation on the volumes associated with “SOS Load” (total sales at the retail meter plus UFE) multiplied by the Base Load Percentage associated with the award. In turn, the Seller’s obligation is to meet the Energy, Capacity, Ancillary Services and Renewable Energy obligations associated with the SOS Load. Which of these items will a community solar project impact? Will it reduce the SOS Load on which the Seller is paid? Will it also reduce the corresponding Energy, Capacity, Ancillary Services and Renewable Energy obligations associated with the SOS Load, or will it only impact a subset of these items? If it is a subset, which ones will it impact?</p>	
<p>4/13/2020; updated 6/4/2021; 8/17/2021; 9/8/2022; 9/8/2023; 9/4/2024</p>	<p>Q6</p> <p>What will the responsibilities of winning suppliers be with respect to capacity service and charges for months during the term in which the BRA price is unknown?</p>	<p>A6</p> <p>As stated in the RFP document (Section 2.1) and FSA document (Article 7.1), for each month in the contract term that the Zonal Net Load Price for capacity resulting from the Base Residual Auction (BRA) is <u>unknown</u> at the time a Supplier provides their offers in a Standard Offer Service auction pursuant to the RFP, the Supplier shall incorporate a proxy Net Load Price for capacity into their offers for providing full-requirements wholesale supply service for the Residential and Small Commercial classes.</p> <p>Proxy prices for the 2025 RFP are as indicated below:</p>

		Maryland Proxy Capacity Price	
		Zone	Proxy Price for 2025 RFP (\$/MW-day)
		BGE	165.07
		DPL	198.83
		Pepco Potomac Edison	144.01 134.70
4/14/2020	Q7 1) How will the proxy pricing mechanism for pricing capacity be incorporated into the Full Requirements Service Agreement? 2) Can you provide the document which will need to be executed for this? 3) Will all winning suppliers be required to execute this document and incorporate the proxy capacity price mechanism into the FSA?	A7 1) Each EDC will incorporate the proxy pricing information into Article 7 (Billing and Settlement) of the FSA. 2) Yes, all winning suppliers will be required to execute the FSA document that includes the proxy price information.	
4/21/2020	Q8 In light of the recent FERC Minimum Offer Price Rule ruling, it is possible that Maryland could pursue the Fixed Resource Requirement (“FRR”) alternative as a replacement to the PJM RPM capacity market? If an FRR procurement took the place of PJM’s RPM auction to set the price of capacity, would efforts be made to leverage the same proxy true-up mechanism as is defined in the Service Agreement? Put another way, is it fair to assume that suppliers would maintain a similar obligation to meet any such FRR capacity obligations for the load with the same ability/obligation to true-up the	A8 The MD Utilities will follow PSC regulations and/or state legislation if a MD Utility were required to pursue the PJM Fixed Resource Requirement (FRR) option. Given the existence of the proxy price and method for collecting/charging to the total cost of capacity once known, that same concept could apply if by legislation/regulation Maryland opted to satisfy the unforced capacity obligation of the load in the EDC service areas through the FRR option. The FRR method for procuring capacity (if chosen by the Maryland General Assembly by statute or by the Maryland PSC by regulation or order) would result in a cost for capacity that would be used to collect/charge against the proxy price.	

	equivalent FRR capacity price against the proxy Net Load Price?	
09/17/2020	Q9 Will the four utilities accept DocuSign as an acceptable form of electronic signature? If it is an acceptable form, would the utilities require separate DocuSign certificates, or will a single certificate suffice?	A9 As per RFP (section 9.2), electronic signatures are permissible, and suppliers can choose any tool or application (DocuSign or otherwise) to fulfill the requirement. Since each MD Utility uses its own version of the FSA and TC, it would be advisable that each Utility's documents be signed individually for submission to PSC.
4/04/2023; 9/08/2023; 4/05/2024; 9/04/2024; 3/31/2025	Q10 Montgomery County Aggregation is schedule to start on 2024-10-01 which will reduce the PLC per block. Will that trigger the decrement re-set ?	A10 As of October 1, 2024 (reference PSC Order No. 91340; Maillog No. 312612), the Montgomery County Community Choice Aggregation pilot will not begin electricity delivery any earlier than October 1, 2027. Also, refer to FSA § 6.3 (Base Load and Increment Load Percentages) and FSA Exhibit H (Increment/Decrement Load Example) for details on load percentage changes. Any changes to this requirement will be communicated through the Standard Offer Service (SOS) Procurement Improvement Process (PIP).
4/04/2023	Q11 Current MD SOS contract says: “Wholesale supply will be at fixed prices, for the Base Load only. The Incremental Load will be supplied by buyer at a variable price (PJM spot market). Base and Incremental loads are defined by the Volume Risk Mitigation (VRM) mechanism (FSA § 6.3)”	A11 The Buyer/EDC is responsible for all costs associated with the incremental load such as energy, capacity, ancillary services as billed by PJM. This would include any RPS obligation as well. The energy would be purchased at real-time.

	<p>Could you clarify whether a supplier or the buyer will be responsible for any other costs for the incremental load, like ancillary cost? The variable price is day-ahead or real-time?</p>	
10/4/2023	<p>Q12</p> <p>Will suppliers for BGE, PEPCO and DPLMD be individually and/or jointly responsible for generator deactivation charges relevant to Brandon Shores' retirement? If so, can you provide an estimated cost due to suppliers and information relevant to the RMR agreement between the plant and PJM per service territory (BGE, PEPCO and DPLMD)? Additionally, are there any other known costs that will show up in the generator deactivation billing line item during the term of service?</p>	<p>A12</p> <p>In regards to the Generation Deactivation charges please refer to Exhibit D of the FSA. Billing Line Items 1930, 1932, 2930, 2932 related to generation deactivation will be the responsibility of the Buyer.</p>
10/11/2023	<p>Q13</p> <p>Can you confirm if Geothermal REC requirement is a carve out or additive for Tier 1 RECS?</p>	<p>A13</p> <p>The utilities cannot comment or attempt to interpret the RPS requirements. The information on the PSC website is the most up to date and any questions should be directed to MD staff. Here is a link below to the Geothermal REC FAQ page for reference.</p>

		<p>Link to MD PSC Geothermal REC FAQ: https://www.psc.state.md.us/electricity/description-documents-maryland-renewable-energy-portfolio-standard-program/geothermal-rec-frequently-asked-questions/</p> <p>Path: Home » Electricity » Description of the Documents for the Maryland Renewable Energy Portfolio Standard Program » <i>Geothermal REC Frequently Asked Questions</i></p>
9/12/2024	<p>Q14</p> <p>We recently saw this linked article: https://www.energychoicematters.com/stories/20240904b.html which brings up the question of whether or not RFP suppliers can expect a significant change in standard offer service loads at the beginning of the new year. Can the utilities shed any light on their expectations of how & when the POR changes/dual billing requirements will impact the load up for bid in the first round of the 2025 MD SOS RFP?</p>	<p>A14</p> <p>When the MD Utilities post the SOS Bid Plans, the total amount of eligible load and the amount of current SOS load are included. For specific questions about changes to Purchase of Receivables or billing, please see MD PSC Public Conference (PC65).</p>

SEPTEMBER 17, 2024 PRE-BID WEBINAR

QUESTIONS AND ANSWERS

DATE POSTED	QUESTION	ANSWER
09/08/2023	Pre-Bid Q1. How can I get a copy of the webinar presentation?	Pre-Bid A1. The pre-bid webinar presentation will be posted on each of the MD Utilities RFP websites closer to the webinar event.

POTOMAC EDISON-SPECIFIC QUESTIONS

DATE POSTED	QUESTION	ANSWER
12/30/2022	<p>PE Q1</p> <p>It appears APS has updated their load data format for Res, Type I and Type II products. The note within each file reads: <i>“As of 9/1/2022, reporting will be by rate schedules. Final data beginning with July 2022 and preliminary data beginning Sept 2022 can be found on the new “Type_XX_By_Rate_Schedule” tab.</i></p> <p><i>Prior information, including preliminary data for July/August 2022, and final data for June 2022 can still be found on each of the previous tabs labeled “through 8-31-2022”.</i></p> <p>It appears that there has been consolidation of smaller classes into a larger G and P class. To avoid any assumption, can you provide a mapping of how the new data fits in with the old?</p>	<p>PE A1</p> <p>A mapping table has been included in the NOTE tab of the Type I and Type II hourly load profile files as a cross reference from the old data to the new.</p>

DELMARVA POWER AND PEPCO-SPECIFIC QUESTIONS

DATE POSTED	QUESTION	ANSWER

BALTIMORE GAS & ELECTRIC-SPECIFIC QUESTIONS

DATE POSTED	QUESTION	ANSWER
9/6/2024	Q1. As per Q5, the entirety of the output from the Community Solar project(s) will offset EDC Zonal SOS Load. Are there currently any Community Solar projects that have been implemented in the BGE area? If not, are there projects that are currently in development that would impact future calendar years?	A1. Please refer to the BGE website provided regarding our community solar program and then click on the <u>Pilot Program Application List</u> for details of current projects and status. <u>Subscriber Organizations BGE - An Exelon Company</u>